

THE
SANTA FE
OPERA



GUILDS OF THE SANTA FE OPERA, INC.

2022–2023 ANNUAL REPORT



The Guilds of The Santa Fe Opera, Inc.

ANNUAL REPORT

Fiscal Year October 2022 to September 2023

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The Guilds of The Santa Fe Opera, Incorporated

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A non-profit 501(c)(3) Corporation established in 1963

The five New Mexico Guilds & the National Members support
the Community Engagement Department of The Santa Fe Opera

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Cover Photo by Lucinda Surber

Message from the President – Victoria Zillioux

As the Santa Fe Opera continues to open after the Covid pandemic, the Guilds of the Santa Fe Opera are also now able to expand their events and bring in new members. Opera goers are excited to get back to “normal” and the events bringing them together such as Opening Night at the Opera, Preview Dinners and local guild events have all been successful with increasing attendance.

Focus this year continues to be to bring membership and events up to previous levels. The guilds have been creative in designing new events to bring current and new members into the fold. They have found opportunity also in speaking with members who have dropped out during the uncertain times and are now open to rejoining and participating in their local guild events.

Several of the guilds have experienced changes in their local guild board of directors, bringing in fresh ideas for events and creating a new level of energy within the groups. We are looking forward to an exciting year with these changes and an increase in membership as a result.

The charts and financials included in this annual report reflect the positive changes with the expanded re-opening of the Santa Fe Opera. We are working towards continuing to increase our membership numbers and, as a result, increasing support of the Community Engagement Department and ultimately the support of the Santa Fe Opera.

Our thanks go out to the Santa Fe Opera Board of Directors for their support in the guild’s efforts. Also thanks to the members of the Community Engagement Department lead by Andrea Fineberg for their commitment in making our partnership a success.



Opera Opening Night Dinner and Fundraiser 2023



The evening of June 30, 2023, for the Guilds of the Santa Fe Opera, Inc. with the *Tosca* opera theme dinner was a great success. After the hard work of the committee, support from Opera staff, particularly Alvaro Quintanar and Annie Smith, the night was enjoyed by all. The ever-popular Desirée Mays gave an entertaining talk on the opera *Tosca*. Masterpiece catered the event with a *Tosca* themed menu. Kathy Murphy, formerly of the Santa Fe Opera helped orchestrate the evening.

The following committee members worked months in advance on the dinner: Joan Punt (AOG), Ellen Morris Bond (LAOG), Norman Doggett (EVOG), Victoria Zillioux (TOG), Carolyn Haddock (TOG), Juanita Thorne-Connerty (EVOG), Yvonne O’Gara (EVOG) Terry Beery (LAOG), Ashley Reid (AOG), Shelly Brock (SFOG), Eileen Woodbury (SFOG), Lucinda Surber (GI Publicity Chair).

The total number of guests were 176 and the funds raised were \$6,735, which exceed last year’s raised funds of \$5,541. The audience was attended by representatives from all the guilds, Santa Fe Opera board members, and attendees to the opera both local and from out of state.



Desirée Mays



Española Valley Opera Guild members

Youth Nights Report – Isabel Becker-Hudson

Youth Nights at the Santa Fe Opera began in 1959 and continue to this day to introduce young people to the magical world of opera. The Youth Night operas for the 2023 season were *Rusalka* and *Orfeo*. As in the past, bus transportation and tickets were provided to each guild in order to recruit young audience members. Attendance numbers are as follows:

July 18 - *Rusalka*

- 490 POP participants from 17 pueblos
- 113 participants from the community at large
- 351 participants from Opera Guilds
- 953 total participants (64% of 1514 total capacity)

July 25 - *Orfeo*

- 398 POP participants from 11 pueblos
- 157 participants from the community at large
- 263 participants from Opera Guilds
- 818 total participants (54% of 1510 total capacity)

44 volunteers from the various Guilds of the Santa Fe Opera were utilized, 22 each night.

All in all, it was a very successful season for Youth Nights and the young people who participated are surely inspired to return again and again!



Treasurer's Report – Carolyn Haddock

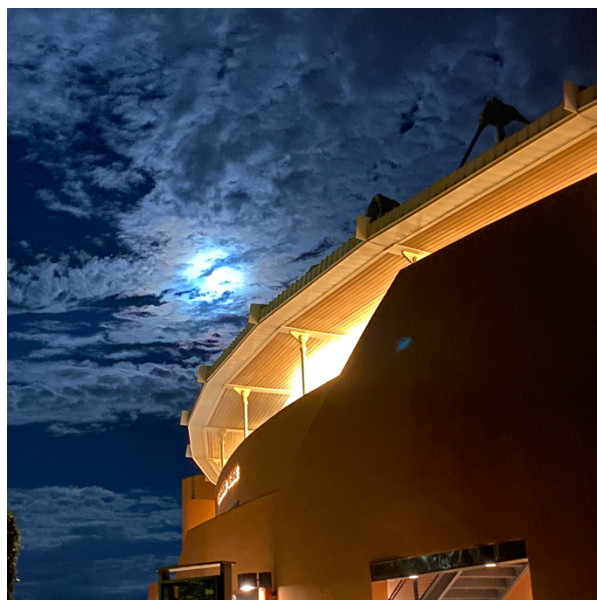
During this fiscal year, the five member guilds contributed, and Guilds, Inc. remitted \$24,600 to the Community Engagement Department of the Santa Fe Opera. The Albuquerque Guild exceeded their pledged amount by \$2,000, and The Española Guild exceeded theirs by \$1,100.

We sold 172 dinners at \$125 for the Opening Night celebration and fundraiser at Dapples Pavilion, thus grossing \$21,500. Total expenses were \$14,765, resulting in a net profit of \$6,735, a \$1,200 increase from the year before.

Membership income received through the Guilds, Inc. website was \$3,387, and \$3,815 was paid to the member guilds. The difference of \$428 was paid out in processing fees.

The most significant administrative costs were \$2,700 for tax preparation and filing, and \$1,250 for design and printing of 3,000 marketing postcards.

Guilds, Inc. ends the year with a cash balance of \$13,531, which is only a \$637 decrease from where it began the year, and a healthy amount going forward into the new fiscal year.



THE GUILDS OF THE SANTA FE OPERA, INC
Fiscal Year 2023 Financial Report

Opening Cash Balance: 10/01/22

\$14,168.00

INCOME

1. Contributions from Member Guilds

*Albuquerque

10,000.00

*Espanola Valley

3100

*Los Alamos

1000

*Santa Fe

8000

*Taos

2500

Donations (PayPal, etc.)

41

Ursel Albers Tribute Fund

280

Total Contributions

\$24,921.00

2. General Programs

a) Membership Meetings

42.00

b) National Members - dues

3,387.00

c) Membership Income from GI Website

d) Refund of Security Deposits

Total Program Services

\$3,429.00

3. Fundraising Programs

a) Opening Night Gala 172@ \$125 (includes \$1170 in CC fees)

21,482.00

Total Fundraisers Income

\$21,482.00

TOTAL INCOME (Gross revenue)

\$49,832.00

EXPENSES

1. Administration / Management

a) Admin (Annual Report/banking/reg fees/postage/officesupplies/subscriptions)

1,870.00

b) Assets Acquired

c) Legal/Accounting

2,708.00

d) Promotion/Publicity (web site annual fee/Constant Contact)

1,981.00

e) Guilds, Inc Events (meetings, etc.)

f) Opera Volunteers International Fee

100.00

Total Admin/Management

\$6,659.00

2. General Programs (Services Expenses)

a) Donation to The Santa Fe Opera (Community Engagement Dept.)

24,600.00

b) Donation to The Santa Fe Opera (Ursel Albers Fund)

630.00

c) Pass through of Memberships from GI Website

3,815.00

d) Social programs

e) Misc.

\$29,045.00

Total Program Services Expenses

3. Fundraising Expenses

a) Opening Night Gala (includes \$1170 in CC fees)

\$14,765.00

Total Fundraising Expenses

\$13,595.00

TOTAL EXPENSES

\$50,469.00

Ending Cash Balance: 09/30/23

\$13,531.00

Guild Membership – Paul Neuman

The tables below represent the five currently existing guilds. The comparisons start before the downtime due to Covid. They show how the guilds' membership numbers dropped during that time and are now seeing a rise in the membership numbers as times have gone back to normal. The increases reflect the membership drive that the guilds have been working on as well as the membership benefits that have returned at the different levels. Española has led the charge with numbers that are slightly higher than before Covid. The other four guilds are working on increasing to previous levels and all numbers are on the upswing.

GUILD MEMBERSHIP BY NUMBER OF MEMBERS

Year	Albuquerque	Española	Los Alamos	Santa Fe	Taos	Totals
2019	185	75	47	378	104	789
2020	144	65	28	353	81	671
2021	117	48	22	352	54	593
2022	107	58	25	334	67	591
2023	129	77	34	311	77	628

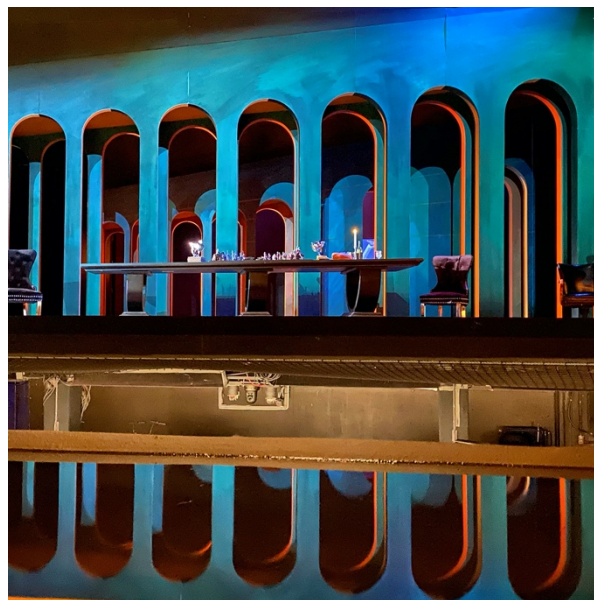
GUILD MEMBERSHIP BY DONATION LEVEL

Level	2022	2023
30	0	1
45	208	214
80	66	81
100	63	68
150	81	75
300	17	17
600	7	7
Total	442	453

Preview Dinners – Bernadette Snider

The preview dinners opened to a larger number of attendees than in the past year as the opera expands to a full season. These events have been well attended in the past and people were excited to learn that this event has been reinstated. The dinners serve to introduce attendees to the opera they will be seeing that night. Speakers were well received and spent their time at the podium not just telling the story of the opera but also provided interesting insight into the history and stories behind the opera along with their personal experiences. Often attendees are seated with people they don't know and it is fun to see how everyone enjoys the dinner and conversation as they make new friends.

Members of the five guilds hosted these events, providing a greeting upon arrival and escorting guests to their tables. Brochures were set on each of the tables giving information about the guilds and upcoming events that the guilds are planning. These preview dinners give opera goers an opportunity to become familiar with the five guilds and are an excellent opportunity to bring in new members. Hosts are not required to be guild members so it also becomes a good opportunity to add to membership by bringing non-members to share in the hosting and experience the fun of meeting so many opera lovers and getting involved.



Albuquerque Opera Guild – Joan Punt, President Fiscal Year 2022-2023

Despite continuing concerns over the recent pandemic, in this fiscal year the Albuquerque Opera Guild had 124 members and resumed many activities with the community and Santa Fe Opera.

In February, the Valentine's Day Luncheon at the Tanoan Country Club was a great success with Oliver Prezant as our speaker. Italian Night featuring the Young Voices of the Santa Fe Opera is our signature event held in April and was attended by 145 people, which included all the students' families, representatives of the Santa Fe Opera, and members of our other Guilds.



During this past year, although some of the education and community engagement programs were postponed due to the pandemic, we were able to participate in the five OperaLive! Lectures presented by Oliver Prezant at Chatter, previewing the upcoming season.

We were able to resume volunteer activities at eight preview dinners this summer at the opera, with almost 50 volunteers. In addition, this year we were able to provide two full busses with over 100 students and chaperones to attend two dress rehearsal performances for the 2023 Santa Fe Opera Season in Santa Fe.



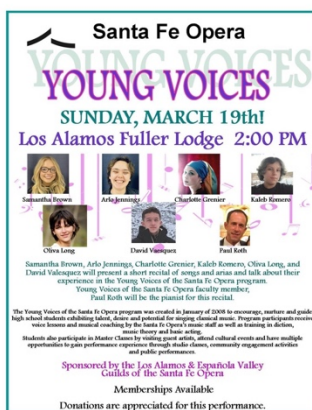
The Annual Meeting and Membership Party held in late September was the largest membership-based event planned each year and was attended by over 60 current and prospective members.

Our Guild met our \$8,000 annual pledge to the Opera's Education and Community Engagement Department this year. In addition, due to the success of our Italian Night event and frugal spending by our committees and chairpersons, we were able to send an additional \$2000 to SFO's Community Engagement Department.

Española Valley Opera Guild – Isabel Becker-Hudson Fiscal Year 2022-23

The Española Valley Opera Guild enjoyed a very successful year with many activities and increased membership.

We began the year with our popular Posole Mio event in collaboration with Moving Arts Española. Patrons were treated to homemade posole and desserts and performances by Mariachi Euforia, MAE Folklorico dancers, world champion hoop dancer Mitchell Shonkwaataroroks Gray, and our local opera singer Devin DeVargas.



A collaborative event with the Los Alamos Opera Guild featuring the Young Voices of the Santa Fe Opera was held in March at Fuller Lodge. The talented students under the direction of Amy Owens and accompanied by Paul Roth sang to a full house. The Young Voices singers hailed from Abiquiu, Penasco, and Los Alamos.



Our annual spring lecture was held at Rancho de Chimayo with Tom Franks providing an interesting and fact filled talk about *Tosca*, the opera chosen for our block ticket/ tailgate event.



We had a first-of-its-kind collaboration with the Santa Fe Opera and the San Gabriel Historical Society to present *The Grandeur of Opera* exhibit at the Española Bond House Museum. This exhibition featured costumes, scenery and props for the Santa Fe Opera and ran from May through August.



The Española Valley Opera Guild has made a tradition of hosting a dessert reception for our young attendees at Youth Nights. All Española area youth groups who received tickets were invited to a special reception complete with delicious desserts, sparkling cider and party favors.



The opera season would not be complete without our annual tailgate event. We offered block tickets to the evening's production and had a fabulous tailgate party complete with great food, drink, an opera trivia game and prizes. Over 50 people attended this year.



A strategic planning EVOG Board retreat was held in early October, facilitated by Cecile Lipworth. Although the retreat wasn't in FY 2023, it was close. Our retreat was very productive and we are excited to implement new goals for increased membership and participation.

Finally, our success would not be possible without our incredibly committed and hard-working Board and member volunteers. In fiscal year 2023, 36 EVOG volunteers contributed 1,698 hours of time at the many various guild and Santa Fe Opera functions. The Española Valley Opera Guild is also proud to have donated our largest donation yet to the Guilds of the Santa Fe Opera, Inc.



The Los Alamos Opera Guild – Terry Beery, President Fiscal Year 2022-2023

Member numbers have remained unchanged.

Our members have participated in Preview Dinners, Youth Nights, and Overture. Our member guild President, Terry Beery, volunteered in the Prop Shop and really enjoyed it!

The Met recording of *Dr. Atomic* was shown as part of the "Manhattan Project Film Festival" in Los Alamos leading up to the opening of Christopher Nolan's film, "Oppenheimer." LAOG was asked to supply a speaker for an introduction to the opera and a question-and-answer period afterward and it was very well received. Everyone enjoyed have the movie stars being in town.

We are making plans for next year and expect to have a full membership meeting in the Fall. One of our main goals is to increase visibility in town.

Santa Fe Opera Guild – Judy Coslow

Fiscal Year 2022-2023

The Santa Fe Opera Guild transitioned to primarily in-person events in FY 2022-2023 as we came slowly out of the COVID pandemic. Our membership rediscovered how wonderful it was to be back to having “live” conversations with our fellow members. We have experimented with a variety of formats to deliver our programs including, in-person, hybrid (in-person and Zoom) and recording for future broadcasts.

A very special thanks to our Education, Social and Communication committees – as well as our Membership and Technology gurus, who worked as a team to make our programs a reality. Our Board and committee volunteers worked incredibly hard to help our members learn more about opera and to support the Santa Fe Opera.

We had a Board Retreat on November 28, 2022, to discuss our upcoming programs and to incorporate our mission, vision and values into the planning of the 2023 calendar of events. On December 12th an Education Committee Retreat was held to finalize the Calendar of Events and make sure they were within the guidelines, budget and mission of Guilds, Inc.

A Communications Committee was formed in 2022 that changed how information went out to our members. First, the 17- year-old *Operagram* was streamlined in response to member requests for a more concise publication. The shorter *Operagram* tells members of upcoming events and directs them to the SFOG website for more details and registration.

The SFOG website was launched by the Communications team on November 1, 2022. The website advertises SFOG events and is used by SFO Community Engagement and SFO Marketing Department every month to extend their marketing focus.

We also highlight other local offerings including Performance Santa Fe, Desert Chorale, Oliver Prezant, SF Pro Musica, Opera West!, SF Wagner Society, our sister guilds, Taos Opera Institute, NMPAS, and Opera Southwest. The website also features on SFOG members and former Apprentices.

Our Board went through many challenges this year, and we are grateful to our new officers and Board Members who will lead us into next fiscal year!

Our Programs for 2022-2023:

- Oct. 18, 2022: *Zorro* presented by Maestro/Composer Hector Armienta, Opera SW (in person)
- Nov. 6, 2022 - Opera Salon, with 6 topics to choose from (in- person)
- Jan. 9, 2023. Vivace - quarterly Book Club *The Flying Dutchman* David Hughes, Facilitator (Zoom)
- Jan. 2023 - Roswell Opera Presentation to Elementary Students via Zoom by Barbara Anderson-Acosta and Martha Baker
- Feb. 16, 2023 - Annual Luncheon with Daniel James, SFO Director of Artistic Administration. La Fonda on the Plaza
- March 22, 2023 - “Czech It Out” (Rusalka), facilitated by Mark Tiarks (Hybrid)
- April 11, 2023 - Vivace *Tosca’s Rome*. Dr. Kathleen Wilson, Facilitator (in person) Vera Wine Bar

- April 17, 2023.- Desirée Mays, *Myth and The Flying Dutchman* (in person)
- May 4, 2023 - Dr. Ifan Payne *Pelleas & Melisande: Great Singers of the Past* (in person)
- June 3, 2023 - Apprentice Singers' Dinnner (in-person) - Social Committee Barbara Anderson-Acosta
- June 15, 2023 - Joe Illick *Opera: Telling Stories Through Music* (Hybrid)
- Aug. 29, 2023 - Members Annual Meeting at McCune Terrace featuring Daniel Lomeli, Chief Artistic Director of the SFO.

Taos Opera Guild – Kathy Fortner, President

Fiscal Year 2022-23

October 2022 saw the beginning of our preview talks at the MET Live in HD broadcasts. The broadcasts can be seen at the Taos Center for the Arts theater. For this season the Taos Opera Guild held the talks in the Encore Gallery in the Center for the Arts, we hosted a talk before each MET Live performance. Each talk is prepared by a member of the Taos Guild. The talks are free to the public. Attendance averaged about 40 attendees per performance.



As do many nonprofits in Taos, the Guild volunteered to light the farolitos on the Taos Plaza in early December.

Designer, Patricia Michaels, from Taos Pueblo gave a very interesting talk on her experiences in designing the costumes for the Opera Lafayette production of *Silvain*. This Taos Guild sponsored education event was held at Valverde Commons on February 27, 2023. About 35 members and guests enjoyed this inside look at opera costume design.

On June 6, 2023, we held our annual fundraising gala to kick off the Santa Fe Opera festival season. The Italian themed event (in honor of the Opening Night Opera, *Tosca*) was held at the home of Don and Vicky Zillioux, which is the historic former home and gallery of R.C. Gorman. Forty-four members and guests attended. They were entertained by the students at the Taos Opera Institute and enjoyed a variety of Italian dishes and wine. We raised over \$3,000 from this event.



We also held two sold out tailgate dinner and performance events at the Santa Fe Opera. Twenty tickets were available for each event. On July 14 our members enjoyed a Italian themed box dinner and a performance of *Tosca*. On August 10, 2023, twenty members experienced a German themed dinner and a performance of *The Flying Dutchman*.

The final event for the 2022-23 year will be the Annual Meeting on November 16, 2023. The date is later than desired as we had difficulty finding restaurant space for this dinner meeting. During this meeting members will hear from the TOG Board regarding our financial position, plans for 2023-24 and an overview of the 2024 Santa Fe Opera Season. The meeting will end with an open discussion by the members of their ideas for activities.

ALBUQUERQUE OPERA GUILD A Member Guild of The Santa Fe Opera, Inc. Fiscal Year 2023 Financial Report	
Opening Cash Balance: 10/01/22	\$14,793.00
INCOME	
1. Contributions	
a) Membership dues	12,465.00
b) Other: Contributions / grants / misc. etc	1985.00
c) Other: Interest	
Total Contributions	\$14,450.00
2. General Programs	
a) Social Events	8,485.00
b) Educational Events	
c) Community Programs	
d) Other	
Total Program Services	\$8,485.00
3. Fundraising Programs	
a) Italian Night w/YVSFO	15,146.00
Total Fundraisers Income	\$15,146.00
TOTAL INCOME (Gross revenue)	\$38,081.00
EXPENSES	
1. Administration / Management	
a) Admin: postage, office supplies, bank fees, etc.	3,757.00
b) Promotion / publicity / website	
c) Membership	1,443.00
d) Assets acquired: Technology	
Total Admin/Management	\$5,200.00
2. General Programs (Services Expenses)	
a) Contributions to Guilds Inc.	10,000.00
b) Education programs	1,332.00
c) Community Programs	
d) Social programs	8,718.00
e) Misc.	
Total Program Services Expenses	\$20,050.00
3. Fundraising Expenses	
a) Italian Night w/YVSFO	11,165.00
Total Fundraising Expenses	\$11,165.00
TOTAL EXPENSES	\$36,415.00
Ending Cash Balance: 09/30/23	\$16,459.00

ESPANOLA VALLEY OPERA GUILD A Member Guild of The Santa Fe Opera, Inc. Fiscal Year 2023 Financial Report	
Opening Cash Balance: 10/01/22	\$2,810.00
INCOME	
1. Contributions	
a) Membership dues	4,025.00
b) Other contributions / grants / misc. etc	
Total Contributions	\$4,025.00
2. General Programs	
a) Block Ticket Sales, Current Season	2,937.00
b) Spring Dinner & Lecture	1,056.00
c) Deposit Return for Tailgate Space/Tickets	275.00
d) Other	
Total Program Services	\$4,268.00
3. Fundraising Programs	
a) Posole Mio	3,814.00
Total Fundraisers Income	\$3,814.00
TOTAL INCOME (Gross revenue)	\$12,107.00
EXPENSES	
1. Administration / Management	
a) Admin (PO Box + Square Reader + C of C)	202.00
b) Membership (cards & postage + PP fees)	63.00
c) Membership (Annual Mailing)	105.00
d) Discretionary (Gifts, memorials, etc.)	34.00
Total Admin/Management	\$404.00
2. General Programs (Services Expenses)	
a) Block Tickets to Opera, Current Season	2,340.00
b) Block Tickets to Opera, Next Season Downpayment	609.00
c) Spring Dinner & Lecture	1,075.00
d) Bond House Event	203.00
e) Dessert Tailgate for Youth Night / Choirs	151.00
f) Annual Membership Tailgate Expense	23.00
Total Program Services Expenses	\$4,401.00
3. Fundraising Expenses / Donations	
a) Posole Mio	1,510.00
b) Contributions to Guilds, Inc.	3,100.00
Total Fundraising Expenses	\$4,610.00
TOTAL EXPENSES	\$9,415.00
Ending Cash Balance: 09/30/23	\$5,502.00

LOS ALAMOS OPERA GUILD A Member Guild of The Santa Fe Opera, Inc. Fiscal Year 2023 Financial Report	
Opening Cash Balance: 10/01/22	\$5,530.00
INCOME	
1. Contributions	
a) Membership dues	2,120.00
b) Other contributions / grants / misc. etc	
Total Contributions	\$2,120.00
2. General Programs	
a) Social Events	
b) Educational Programs	50.00
c) Community Programs: Young Voices & Apprentices	42.00
d) Other: Fuller Lodge Return of Security Deposit	250.00
Total Program Services	\$342.00
3. Fundraising Programs	
Total Fundraisers Income	\$0.00
TOTAL INCOME (Gross revenue)	\$2,462.00
EXPENSES	
1. Administration / Management	
a) Admin: postage, office supplies, bank fees, etc.	82.00
b) Promotion / publicity /website	
c) Membership	
d) Assets acquired	
Total Admin/Management	\$82.00
2. General Programs (Services Expenses)	
a) Contributions to Guilds Inc.	1,000.00
b) Education programs (Arts in Opera)	355.00
c) Community Programs: Opera Tickets/Tailgates	
d) Social programs: Young Voices Concert	715.00
e) Misc.	
Total Program Services Expenses	\$2,070.00
3. Fundraising Expenses	
Total Fundraising Expenses	\$0.00
TOTAL EXPENSES	\$2,152.00
Ending Cash Balance: 09/30/23	\$5,840.00

SANTA FE OPERA GUILD A Member Guild of The Santa Fe Opera, Inc. Fiscal Year 2023 Financial Report	
Opening Cash Balance: 10/01/22	\$29,816.00
Cash Box Float	\$100.00
INCOME	
1. Contributions	
a) Membership dues	19,400.00
b) Other: Contributions / grants / misc. etc	
c) Other: Interest	2.00
Total Contributions	\$19,402.00
2. General Programs	
a) Social Events	7,203.00
b) Educational Events	10,159.00
c) Community Programs	
d) Other	870.00
Total Program Services	\$18,232.00
3. Fundraising Programs	
Total Fundraisers Income	\$615.00
TOTAL INCOME (Gross revenue)	\$38,249.00
EXPENSES	
1. Administration / Management	
a) Admin: postage, office supplies, bank fees, etc.	2,003.00
b) Promotion / publicity /website	299.00
c) Membership	
d) Assets acquired: Technology	2,166.00
Total Admin/Management	\$4,468.00
2. General Programs (Services Expenses)	
a) Contributions to Guilds Inc.	8,000.00
b) Education programs	4,847.00
c) Community Programs	
d) Social programs	14,330.00
e) Misc.	60.00
Total Program Services Expenses	\$27,237.00
3. Fundraising Expenses	
Total Fundraising Expenses	\$0.00
TOTAL EXPENSES	\$31,705.00
Ending Cash Balance: 09/30/23	\$36,460.00

TAOS OPERA GUILD A Member Guild of The Santa Fe Opera, Inc. Fiscal Year 2023 Financial Report	
Opening Cash Balance: 10/01/22	\$10,411.00
INCOME	
1. Contributions	
a) Membership dues	4,380.00
b) Other contributions / grants / misc. etc	
Total Contributions	\$4,380.00
2. General Programs	
a) Social Events	445.00
b) Educational Events: Spring Dinner & Lecture	
c) Community Programs: Opera Tickets/Tailgates	6,027.00
d) Other: Interest	1.00
Total Program Services	\$6,473.00
3. Fundraising Programs	
a) June Gala	3,655.00
b) Raffle	900.00
Total Fundraisers Income	\$4,555.00
TOTAL INCOME (Gross revenue)	\$15,408.00
EXPENSES	
1. Administration / Management	
a) Admin: postage, office supplies, bank fees, etc.	615.00
b) Promotion / publicity / website	1,500.00
c) Membership	
d) Assets acquired	
Total Admin/Management	\$2,115.00
2. General Programs (Services Expenses)	
a) Contributions to Guilds Inc.	2,500.00
c) Education programs (Arts in Opera)	398.00
d) Community Programs: Opera Tickets/Tailgates	5,895.00
e) Social programs (GI Meetings, Brunch)	1,565.00
f) Misc. (student tickets/lunches)	10.00
Total Program Services Expenses	\$10,368.00
3. Fundraising Expenses	
a) June Gala	1,430.00
Total Fundraising Expenses	\$1,430.00
TOTAL EXPENSES	\$13,913.00
Ending Cash Balance: 09/30/23	\$11,906.00